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## Real Estate Supplement

1. Do you act as a title agent?  Yes    No
  
2. Do you require title agency coverage?  Yes    No  
 If yes, please provide name of title agency \_\_\_\_\_  
 Is the title agency wholly owned by the named insured?  Yes    No
  
3. What percentage of the firm's real estate Areas of Practice is derived from title work? \_\_\_\_\_ %
  
4. What % of gross billings for the last year were derived from the following:  

Residential closings _____	Commercial closings _____
Condo conversions _____	Escrow Agent _____
Landlord/Tenant _____	Syndication/Development _____
Title Work _____	Other: _____
  
5. Is anyone in the firm involved in Speculative Real Estate? (Speculative real estate means representation of developers or principals in their endeavors to attract investors. Services include the preparation of promotional documents, procuring potential investors on behalf of the developer or principal and similar services.)  Yes    No  
 If yes, please provide a summary of such activities. Include % of gross billings from that activity.  
 \_\_\_\_\_
  
6. What % of gross billings for the last year were derived from:  
 Limited Partnerships \_\_\_\_\_ %      Syndication Offerings \_\_\_\_\_ %
  
7. Does anyone in the firm act in any role other than a legal representative?  Yes    No
  
8. Does the firm offer advice or issue opinions on any matters related to zoning or environmental issues?  Yes    No  
 If yes, please explain:  
 \_\_\_\_\_

**Please provide a breakdown of your Real Estate Practice:**

Residential	%
Commercial	%
Foreclosure/Repossession	%

✓  
 \_\_\_\_\_  
 Signature

✓  
 \_\_\_\_\_  
 Date